



asci

Leadership through Learning

Programme on

People Management towards Performance Excellence

(Feb 02-06, 2026)



Administrative Staff College of India

(accredited as उत्कृष्ट by Capacity Building Commission, GoI)

PROGRAMME OVERVIEW

The People Management Towards Performance Excellence programme, aligned with Karmayogi Principles, equips professionals with the skills and strategies to manage teams effectively and drive performance excellence. Rooted in continuous learning, adaptability, and ethical leadership, the programme emphasises self-awareness, teamwork, and accountability to foster a culture of growth and collaboration. Participants will gain insights into team building, performance evaluation, and feedback mechanisms to enhance team motivation and engagement.

The programme highlights constructive feedback techniques and performance assessment strategies, enabling participants to improve individual and team performance while embodying the Karmayogi ethos of lifelong learning and behavioural transformation. Additionally, the training focuses on leadership development, preparing participants to lead diverse teams, resolve conflicts, and support career growth. It reinforces resilience, inclusivity, and ethical governance, equipping participants to cultivate positive work environments and promote organisational excellence.

OBJECTIVES

- ▶ Understand people management principles aligned with Karmayogi values of self-mastery and ethical leadership.
- ▶ Learn strategies to motivate and engage teams, fostering collaboration, growth, and accountability.
- ▶ Develop performance evaluation and feedback skills to enhance productivity and team effectiveness.
- ▶ Strengthen leadership effectiveness in managing diverse teams with inclusivity, resilience, and ethical practices.
- ▶ Improve talent retention through supportive practices and continuous development aligned with Karmayogi principles.
- ▶ Increase employee motivation and engagement, promoting a positive and productive work environment.
- ▶ Foster collaboration and continuous improvement, creating a learning culture and shared success.
- ▶ Build future-ready leaders by enhancing decision-making, conflict resolution, and team management skills.

CONTENT

Day 1: Foundations of People Management and Self-Awareness

Introduction to people management principles aligned with Karmayogivalues. Participants will explore self-mastery, ethical leadership, and emotional intelligence. Interactive self-assessments will help identify leadership styles and areas for growth.

Day 2: Building and Engaging High-Performing Teams

Focus on team motivation, collaboration, and accountability. Participants will learn engagement strategies and teamwork-building approaches through case studies and exercises showcasing best practices for inspiring commitment and shared success.

Day 3: Performance Evaluation and Constructive Feedback

Exploration of performance assessment techniques and feedback mechanisms to enhance productivity. Topics include goal-setting frameworks, coaching strategies, and structured feedback methods that align employee growth with organisational success.

Day 4: Leadership Development and Conflict Resolution

Emphasis on managing diverse teams with inclusivity, resilience, and ethical leadership. Participants will learn conflict resolution strategies, decision-making approaches, and methods to create positive work environments that support employee well-being and retention.

Day 5: Sustaining Excellence through Continuous Learning and Growth

Focus on developing future-ready leaders through continuous learning, adaptability, and strategic leadership. Participants will create action plans for long-term team success, talent retention, and fostering a culture of ongoing development and innovation.

METHODOLOGY

This immersive programme employs a blend of interactive discussions, real-world case studies, and role-play exercises. Participants will explore strategic agility, adaptive leadership, and innovation-driven decision-making. Self-assessments, group discussions, and hands-on problem-solving exercises will ensure a holistic learning experience, fostering resilience, inclusivity, and continuous growth in people management and performance excellence.

FACULTY

Dr Tanusree Chakraborty, an expert in leadership development, behavioural sciences, and executive training, will lead this programme. With extensive experience in executive education, she has designed and facilitated impactful programmes that equip professionals with strategic people management skills.

The programme will also feature renowned industry leaders and academic experts who will provide diverse perspectives and practical insights into managing teams effectively in today's dynamic business environment.

PARTICIPANT PROFILE

This programme is designed for mid-level managers, team leaders, senior professionals, and emerging leaders across various functional areas. It benefits individuals who develop adaptability, build high-performing teams, and drive performance excellence in evolving work environments. Participants will gain practical insights into managing diverse teams, strengthening leadership agility, and confidently navigating organisational challenges.

Organisational sponsorship is essential.

VENUE

The programme is fully residential and the participants will be accommodated in air-conditioned single-occupancy rooms. The college does not provide accommodation for the family. The college campus is Wi-Fi-enabled comprehensively.

DURATION

The programme duration is 5 days, starting from **February 02-06, 2026**. The participants are expected to arrive a day before commencement and may leave after the conclusion of the programme.

PROGRAMME FEE

Residential Fee: Rs. 69,500/- (US \$1086 for foreigners) plus GST as applicable, presently 18% per participant. The fee covers tuition, board and lodging, courseware (in electronic form), and other facilities of the College including internet usage.

Non-Residential Fee: Rs. 59,500/- plus GST as applicable, presently 18% per participant. The fee covers tuition, courseware (in electronic form) working lunch, and other facilities of the College including internet usage.

A discount of 10% on the Programme fee for three or more participants from the same organisation will be given, provided the payment is credited into our Bank account before **January 30, 2026**.

Note: Kindly forward us the details of Bank/Wire transfer of fee payment indicating the Programme Code (**Prog/25-26/1/182**) e-mail: to poffice@asci.org.in for confirmation.

Bank details are given below:

For Indian Participants :

Bank Account Number	62090698675
Beneficiary Name	Administrative Staff College of India
IFSC Code	SBIN0020063
Bank Name	State Bank of India
Branch Address	Bellavista Branch, Raj Bhavan Road, Somajiguda, Hyderabad - 500 082

For Foreign Participants:

Bank Account Number	62090698675
Beneficiary Name	Administrative Staff College of India
Swift Code	SBININBB327
Bank Name	State Bank of India
Branch Address	Bellavista Branch, Rajbhavan Road, Somajiguda, Hyderabad - 500 082.
Country	India

MEDICAL INSURANCE

The nominees are requested to carry with them the proof of Medical Insurance. The sponsoring agency is required to endorse the nominees' medical coverage in the event of hospitalisation.

LAST DATE FOR NOMINATION

Please use the prescribed/attached form. The last date for receiving nominations **January 23, 2026**. Kindly contact the Programmes Officer for further details (contact details are given at the end of the nomination form).

LAST DATE FOR WITHDRAWAL

January 27, 2026. Any withdrawals after this date will entail forfeiture of fee paid, if any.

ASCI ALUMNI ASSOCIATION

Participants of the College programmes will automatically become members of the ASCI alumni association.

CERTIFICATE OF PARTICIPATION

The College issues a Certificate of Participation on conclusion of the programme.

Programme Director

Dr Tanusree Chakraborty

Email: tanusree@asci.org.in



ABOUT ASCI

ASCI is the first management development institution set up in the country at the instance of the Government of India and industry in 1956 to impart state-of-the-art management education for practicing managers, a legacy that we proudly take forward with a strong alumni of over 1,76,500. We are proud of our alumni which includes the leaders of Indian industry and senior Civil Servants in the government, public sector undertakings to be a part of this unique organisation. We are thankful to you all for the support extended in the past and look forward to your continuing patronage in 2025-26.

Also, ASCI conducts customized programmes for Government of India, State Governments, Public Sector, Private Sector and various international organisations. Our experienced faculty bring to the table a wealth of academic credentials, rich industry exposure and act as a catalyst in the classroom discussions, case study analyses and tutorials. Our faculty also conduct international programmes which provide an exposure to the global best practices. In addition to this, faculty at ASCI also carry out large number of management research activities (typically about 100 each year) which helps them provide the much needed value addition in the training programmes. In addition, we conduct non-residential programmes at our New Delhi Centre as well as off-campus programmes at the venue of the client's choice.



Administrative Staff College of India

Bella Vista, Raj Bhavan Road, Khairatabad,
Hyderabad - 500 082, India.

Telefax (Programmes Office) : 0091-40-23324365

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College Park Campus

Road No. 3, Banjara Hills,

Hyderabad - 500 034.

Tel: 040-66720700 / 01 /02 /05

Fax : 040-66720725

Delhi Campus

C-24, Institutional Area

South of IIT, Behind Qutub Hotel

New Delhi-110 016.

Tel: 011-26962204, 26961750, 26961850

www.asci.org.in



ADMINISTRATIVE STAFF COLLEGE OF INDIA
Bella Vista, Raj Bhavan Road, Hyderabad - 500 082, (India)

Nomination Form

Programme on

People Management towards Performance Excellence

(Feb 02-06, 2026)

Nominee's Contact Information :

Name (Mr/Ms) :	_____	Date of Birth :	_____
Designation :	_____	Qualification :	_____
Organisation :	_____		
Address :	_____		
Phone(s) :	(Off) : _____	(Mobile) :	_____ Home : _____
e-mail :	_____	Fax :	_____

Sponsor's Details

Name of the Sponsoring Authority _____	Designation _____
Organisation :	_____
GSTIN No. :	_____
Address :	_____
	_____ Pincode : _____
Phone(s) :	(Off) : _____ (Mobile) : _____
e-mail :	_____ Fax : _____

Fee Particulars

Amount Payable :	_____	Mode of Payment (DD/Chq/NEFT) :	_____
Name of the Bank :	_____	Date of Instrument/Transfer :	_____
Instrument Number :	_____	UTR Number for NEFT :	_____

Medical Insurance

Name of the Insurance Agency	Policy Number	Validity upto
Note : Coverage should be available in Hyderabad, India		

Signature and Official Seal of the Sponsoring Authority :

NOTE : Forward nomination form to : **Mr. G. Sreenivasa Reddy, Programmes Officer**, Administrative Staff College of India, Bella Vista, Hyderabad-500 082. Phone : 0091-40-66534247, 66533000, Mobile: 9246203535, Fax : 0091-40-66534356, e-mail: poffice@asci.org.in